

2016 URBIS INTERNATIONAL RETAIL STUDY TOUR

North America - East Coast,
West Coast and Canada

22 September — 4 October



URBIS

THE LATEST AND GREATEST

The 2016 Urbis International Retail Study Tour will explore two new territories as well as many old favourites. It will be a highly educational tour that will provide you with many action items on your return.

This year, after many years of little development activity in the regional mall space, we'll see and learn about a number of major development projects, both recently completed and under construction. These include:



Westfield's new World Trade Center
New York



**Macerich's new Tyson's Corner Center
& mixed use development**
Virginia



Neighbourhood centres
Toronto



The Bellevue collection & mixed use development
Seattle



Westfield's Century City development
Los Angeles



Macerich's New Broadway Plaza at Walnut Creek
San Francisco



Westfield's new 'Village at Topanga'
Los Angeles



Participants will experience:

- the latest trends in specialty retailing in major centres and iconic streets, including concepts stores and flagships
- trendy boutiques
- major malls in mixed use developments
- arguably the world's best Outlet Centre
- visual merchandising innovation
- 'real' department stores
- the latest in luxury
- the latest in cinemas, entertainment and leisure precincts
- many different perspectives from the diverse tour group and Urbis experts
- first hand knowledge from local experts.

Around 20 of our centre visits will be hosted by asset managers, providing access to key leasing, marketing, operations and management executives.

We'll look at:

- What's happening in retail property overseas?
- What's new?
- What's making a difference?
- Which ideas and initiatives are worthy of your Australian centres?

At all of the centres we visit we'll explore your areas of special interest and endeavour to reach out to those who can help you the most.



ITINERARY

THURSDAY 22ND SEPTEMBER – TUESDAY 4TH OCTOBER



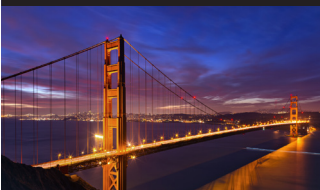
LOS ANGELES

Thursday 22ND – Saturday 24TH September

Westfield Century City
Westfield Topanga

The Village at Topanga
The Grove and Farmers Market
Fashion Island

South Coast Plaza
Victoria Gardens
Santa Monica Place
Third Street Promenade & Market
Westfield Culver City



SAN FRANCISCO

Sunday 25TH – Monday 26TH September

Westfield San Francisco Centre
Towne Center at Corte Madera
Broadway Plaza at Walnut Creek

Stanford Shopping Center
Westfield Valley Fair
Santana Row



SEATTLE

Tuesday 27TH September

The Bellevue Collection:
Bellevue Square

Lincoln Square
Bellevue Place



TORONTO

Wednesday 28TH – Friday 30TH September

Yorkdale Mall
Eaton Centre
Royal Bank Plaza and PATH

Queen Street
Neighbourhood Centres



NEW YORK

Saturday 1ST – Monday 3RD October

Woodbury Common Outlet Center
Westfield Garden State Plaza
Queens Plaza (to be confirmed)

The Streets and Districts of
Manhattan
Westfield World Trade Center



VIRGINIA

Tuesday 4TH October

Tysons Corner Center

Tysons Corner Galleria

COSTS

WHAT WE'LL COVER



RESERVATION & PAYMENT SCHEDULE

The cost is **\$17,000 (ex GST), airfares and meals.**

Please finalise your registration by completing the attached booking form and personal information form. A non-refundable deposit of **\$5,000** is required which provides certainty for the group and enables us to pre-book hotels etc.

Full and final payment of **\$12,000** is required by **August 12TH**.



4-5 STAR HOTELS

With single accommodation.



GROUND TRANSPORT/ TRANSFERS

Ground transport in each city for those arriving at similar times will be organised by Urbis, (assuming flight schedule recommended by Urbis).



EDUCATION PACK

A comprehensive collection of shopping centre profiles will be provided.



BREAKFAST AND MEALS

All breakfasts will be included as well as a welcome cocktail evening and farewell dinner.



COMPREHENSIVELY ORGANISED TOUR

including hosted inspections/briefings.

LOGISTICS

WHAT YOU'LL COVER



TRANSPORT

You will be required to **organise your own flights**, both international and domestic throughout North America, arriving in LA in time to join the group for a short get to know cocktail evening commencing at 6pm on Wednesday 21ST September.

The tour formally kicks off at 9.30am on Thursday 22ND, so we strongly recommend arriving early to allow for some rest and recovery.

We will provide details of internal flights so that arrival times and transfers can be coordinated.

You will also be required to organise your own visas.



OTHER MEALS

Delegates will pay for their lunch and evening meals.



FOR MORE INFORMATION ABOUT THE TOUR PLEASE CONTACT:

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