

WHAT IS MIXED USE?

According to Harvard School of Design:-

3 USES in 1 BUILDING

No Component

>60%

· Residential

Office

Retail









THE MEGA TRENDS

Rob Speyer - Global CEO Tishman Speyer

- Mass migration of 2.5 billion people from suburbs, towns, and villages to the world's cities represents the "biggest development opportunity in the history of the planet" for the global real estate industry.
- BUT, we can't just be focused on bricks and mortar. We have to be more than architects or engineers. We need to be sociologists, as people are using our buildings in a fundamentally different way.
- Internet has actually deepened a desire for face-to-face interaction and connectivity. Commercial and residential projects where people can meet either intentionally or by chance and build community through common spaces will succeed most.

THE MEGA TRENDS

- Office workers want to work near each other in open spaces that foster collaboration; demand for office space with discrete areas like cubicles or individual offices is in decline. Interior walls are the "dinosaurs" of office buildings and "may soon be extinct."
- The technology sector will continue to be the economic driver in cities around the globe. Younger tech workers want to live and work in cities and have no desire for what earlier generations aspired to—a single-family home in the suburbs, a car, and a commute.

LOCATION, LOCATION, LOCATION?

Amenity, amenity, amenity!

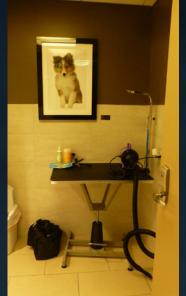
Amenity is the new differentiator of value:

Pet Amenity







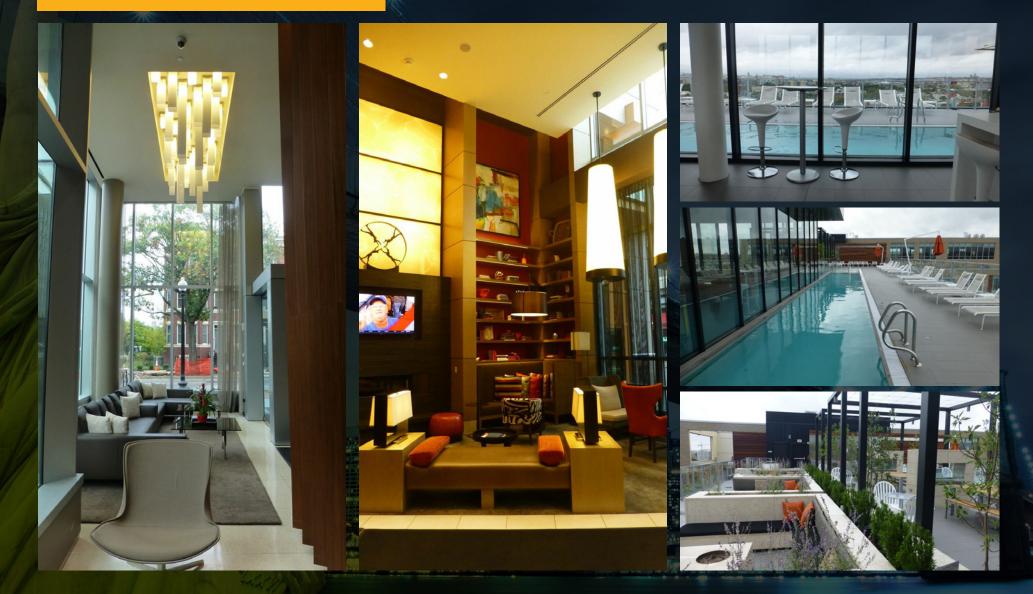






LOCATION, LOCATION, LOCATION?

High end Hotel style facilities



LOCATION, LOCATION, LOCATION?

Sophisticated F&B Precinct Programming











DESIGNING FOR THE MILLENIALS

Millenials (Gen Y) make up

40% of US total population

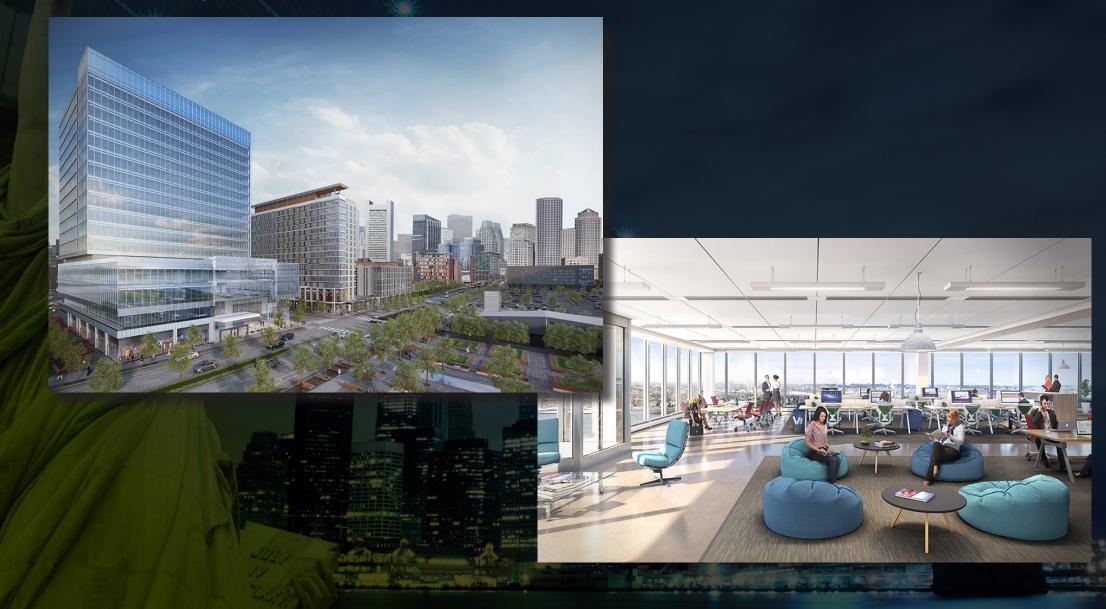
FUNDAMENTALLY
DIFFERENT DRIVERS
around living,
working & connecting

Inner cities undergoing
RENNAISSANCE
as Tech companies
abandon suburbia to
meet urban aspirations
of millenials

New workplaces designed to foster COLLABORATION, SPONTANEOUS INTERACTION; more like a Starbucks than an office

DESIGNING FOR THE MILLENIALS

Boston Seaport



Via Verde



Via Verde





Arbour House



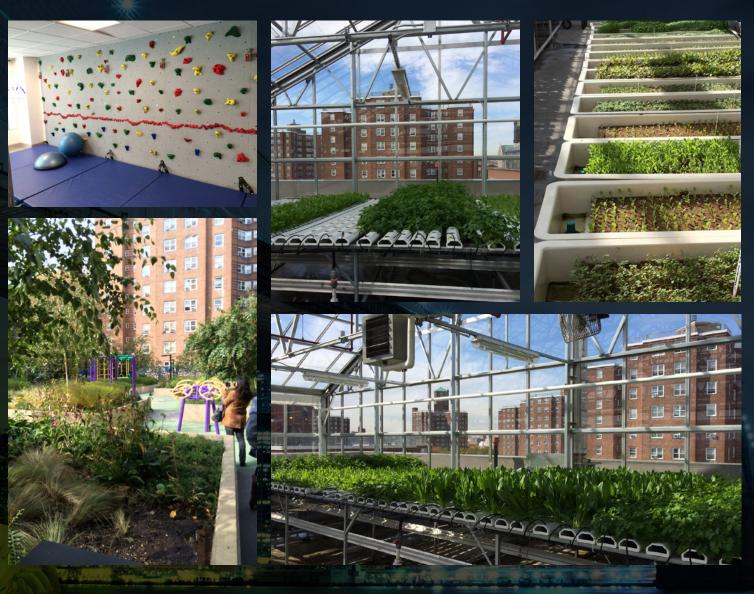




Arbour House







GREEN SPACE AS THE 4TH PLANK

Domino Building, New York



NEW COMMUNITIES IN 21ST C

New Communities - the return to the farm?



TAKE-OUTS

- 1 Amenity is the new value differentiator
- 2 Precinct Programming vs Building Architecture
- 3 Successful Mixed Use = getting the fundamentals right
- 4 Marriage of Affordable, Healthy, Green, Smart Design is transforming social outcomes
- Today developers need to be sociologists, as people are using space in fundamentally different ways.

